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MDE/LB

To Whom It May Concern:

5th February 2009

Dear Sirs,

We were called by The Consultancy Group in February 2006, they offered a free tariff review on our current mobile phone bills. The analysis they provided came up with some very interesting results, it was pointed out that we were on the wrong tariff and were over spending by around £2500 per year.

Our account manager, Michael Heath sent over his recommendations in a very professional and business like manner, fully explaining what changes could be made, how he could make them and what impact this would have on our monthly mobile phone invoice.

We decided to take Michael up on his proposal, contacting some of his already existing accounts, like any company we were a little wary of putting such a large part of business in the hands of someone we didn't know. The people we spoke to had nothing but good things to say about not only Michael but The Consultancy Group as a whole. We were again very impressed with the speed at which the changes took place and how seamless the operation was in terms of disruption to our business.

Since then my relationship has gone from strength to strength with Michael, whenever I have a problem or a question I can call him on his personal mobile and it is solved with immediate effect, this includes weekends. The nice thing is that I now speak to Michael on a fortnightly basis he regularly obtains copies of our mobile invoice and points out further savings that can be made.

A few months back we upgraded our mobile network on our sister company and yet again Michael and The Consultancy Group excelled in sorting the phones and tariffs out.

I would have no hesitation in recommending Michael Heath and The Consultancy Group for the service they provide, it is by far the best we have ever had.

Kind Regards

Mark Elliott
Director
Hills of Shoeburyness Ltd

